

Annexure-II:**Enquiry E4923098**

BHEL wishes to enter into Rate Contract / Framework Agreement for supply of “Insulating Mat” . Rate Contract Agreement will be valid for a period of **12 months** for ordering from the date of Rate Contract finalization. The total requirement for the period is as given in enquiry copy separately. Same need to be supplied against Purchase Orders issued to supplier(s) time to time during the rate contract period.

Instructions for supplier(s) :

1. Quotations are invited in TWO PART BID only. Price bid(s) shall be opened only of PQC (Pre-Qualification Criteria) qualified and Techno-Commercially acceptable bidders. Quotation received in SINGLE BID will normally be rejected and will be considered only if the bid is PQC qualified & techno-commercially acceptable without seeking any clarifications from the bidder.
2. BHEL prefer the information to be furnished exactly in this format which will help to minimize repetitive clarifications / confirmations.
3. Ensure to sign and affix seal on each page of this annexure and submit along with your Techno-commercial bid.
4. However, if any of the terms of clause is not covered in this Annexure, same may be indicated separately in your techno-commercial bid.
5. Acceptance of all the following terms & conditions is required in your offer. The same is to be signed by bidder(s) and submitted along with offer.

Commercial Terms & Conditions

S.No	BHEL's Parameter	Complied/ Not complied
1	Terms of delivery : FOR CRX, BHEL Bhopal i.e. Door delivery. Freight & insurance in supplier's A/c and inclusive in quoted rate.	
2	GST Extra as applicable : (HSN codes are mandatory for each item quoted)	
3	Packing & forwarding charges: To be quoted in % of Basic price / If not indicated then NIL.	Nil , if not mentioned
4	Delivery Schedule: Required delivery of insulating mats shall be min. 250 nos. (Lot-1) within 6 weeks from issue of PO to vendor against RC. Delivery for further lots shall be 180 nos. Monthly.	
5	Monthly Capacity : (Required Monthly capacity : 180 nos.) (please indicate separately if any MOQ is there)	
6	Validity of offer: 120 days from the date of tender opening.	
7	Quantity indicated in enquiry is tentative & PO will be placed item wise after receipt of customer PO.	
8	Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the orders against rate contract, without any escalation/increase for any reason,	
9	Payment Term:- 100% payment in 90 days of receipt (60 days for Medium class manufacturers, 45 days for MSE manufacturers, UDYAM certificate is required for the same), subject to acceptance of material at BHEL and submission of all relevant documents at BHEL, on direct presentation of the documents.	
10	For vendor covered under MSE If yes, for MSE suppliers (manufacturers only), a copy UDYAM certificate is required)	
11	Evaluation of tender: Item wise L1 basis	
12	Splitting of quantity among more than one vendor required in a ratio of 65:35 applicable. (Splitting of quantity in ratio of 65:35 with L1 rate (RC will be splitted among , two parties in the ratio of 65:35 (provided more than two accepted offers) for each item. L2, L3 --- bidders will be counter offered with rate of L1 bidder, if rejected then next rank bidder will be counter offered subsequently for splitting of order. In case none of the vendors from L2 to H1, accepts the counter offer rate(s), then the entire quantity shall be contracted with the L1 bidder.	
13	Penalty Clause : Please accept BHEL's standard penalty clause “An unconditional penalty of half percent (0.5%) of the price of the goods in arrears per week subject to a maximum of 10% of the order value”	
14	With Reference to Government of India Guidelines of Preference to Make in India Order Dated 04 June 2020, Please Inform Your Status as Class (either as Class I or Class II) of Supplier for This Item. [Class I-Local Supplier Has Local Content Is Equal To Or More Than 50 % & Class II-Local Supplier Has Local Content More Than 20 % But Less Than 50 %].	
15	Reverse Auction : BHEL shall be resorting to Reverse Auction (as per RA Guidelines as available on www.bhel.com) for this tender.	
16	Packing Instruction : Utmost care must be exercised in packing and transporting the finished material, PO NO / Gross weight / Net weight should be mentioned in bold letters, on each case / Box. Packing list shall be furnished along with each consignment.	
17	Basis for deciding lowest (L1) offer: <ul style="list-style-type: none"> Only offers meeting the terms and conditions of the enquiry will be considered. 	

	<ul style="list-style-type: none"> All the offers shall be compared for total cost to BHEL stores. In the course of evaluation, if more than one bidder happens to occupy L-1 status effective L-1 will be decided by soliciting discounts from the respective L-1 bidders in sealed envelope and will be open in tender room. In case more than one bidder happens to occupy the L-1 status even after soliciting discounts, the L-1 bidder shall be decided by a toss/ draw of lots, in presence of the respective L-1 bidders or their representatives. Ranking will be done accordingly. BHELs decision in such situations shall be final and binding. Offers having deviations to the terms and conditions will be suitably loaded or liable to be rejected. 	
18	Guarantee/Warranty requirements : 24 months from date of receipt at BHEL Bhopal or 18 months from the date of commissioning whichever is earlier	
19	Contact person & Contact number (Mobile & Landline)	
20	Email ID of contact person	
21	It is not necessary that PO will be placed for all the items. PO will be placed for items only for which customer requirement exists.	
22	PO No. & Material code may be mentioned on packing box else material may be rejected by store.	
23	In addition to above, BHEL Bhopal's General terms & conditions BP200102A from a part of tender. A copy of same can be downloaded / seen from https://bpl.bhel.com/mm/asc_docs/BP_200102.pdf	
24	Any deviations to above T&C will not be accepted, is so your offer will be suitably loaded before evaluation.	
25	Above conditions supersede any T&C quoted by vendor against subject enquiry.	
26	<p>Following Documents are required for evaluation along with offer:-</p> <ul style="list-style-type: none"> i. Compliance to technical specification SG12985 (Duly filled, Signed & Sealed) ii. Documents mentioned in PQC Annexure-I iii. Catalogues of items quoted, if any iv. Compliance of Commercial T&C ; Annexure-II (Duly filled, Signed & Sealed) v. Compliance of GTC BP200102A (Duly filled, Signed & Sealed) vi. Make in India Declaration (as per format attached) (Duly filled, Signed & Sealed) vii. MSE (UDYAM) Certificate, if applicable 	

Please submit offer in line with above terms and conditions otherwise offer may be rejected

Dy.Mgr. (MM-SCR)

Bidder's seal & Sign